

Actis Acts

Grant Application Process

2023

Actis Acts is Actis' foundation for supporting charitable activities, with the purpose of committing a discretionary amount of grant funding per calendar year, funded from the Actis balance sheet.

Actis Acts has made individual grant payments up to US\$100k, however the average approved grant is typically c.US\$50k.

Grants are awarded via three streams, with the highest priority placed on stream 1:

1. Charitable activities linked to investee companies
2. Partnerships with charities operating in Actis' target markets
3. Local charities nominated by Actis offices

Actis Acts has been established as a UK Charitable Incorporated Organization since 2017 and is governed by regulations around the use of funds, due diligence practices, monitoring and reporting under UK Charities laws.



Arc Skills – Garden City, Nairobi

Application Process

A nimble three step process with support from the Actis Acts team

	Timeframe	Deliverables	Support
1. Identification What need are we trying to meet and what will be required	At any time	Draft proposal submitted by investment manager(s) / portfolio company	Grant Manager
2. Definition How will the initiative deliver and how will success be measured	Typically up to 4 weeks	Impact measurement call Submission to board of Trustees	Grant Manager
3. Calibration Refining promising applications to maximise impact	Typically 4 -6 weeks post Trustee feedback	Proposal resubmitted with amendments	Grant Manager

* Please refer to contacts for Grant Managers, for each respective sector (Real Estate/PE, ALLIF, and Energy)

1. Identification

What need are we trying to meet

A proposal template has been designed to guide the process for new applications

The template should be completed by the investment manager in coordination with the relevant investee company personnel. The Grant Manager can provide guidance and pre-review.

Blank template available here:

[Actis Acts Application Form Template](#)

Example completed forms available here: [Actis Acts Grants Folder](#)



2. Definition

Refining the initiative for impact

The merits of each project will be taken into consideration before a grant is approved.

Six dimensions have been selected to help evaluate a project's relative impact on society and the environment.

Each project will be ranked on a scale of 0-18, with points equally-weighted & allocated across six dimensions: [FLM Project Scoring Sheet](#)

Applicants should work closely with the respective Grant Manager to maximise scores ahead of a submission to the Trustees.

What	<ul style="list-style-type: none"> - What is the intended outcome from the proposal, and how important is the proposition to the people or to the environment experiencing it? - What is the overall desired impact outcome (e.g., improve health, empower females, job readiness training, etc.)?
Engagement	<ul style="list-style-type: none"> - How will the Actis Investee Company be involved in the Project? - What level of monetary commitment is the Portfolio Company contributing toward this proposal? What % of the total sources of funding needed come from the Portfolio Company? - How much time and resources will the Actis Investee Company dedicate to the Project?
How Much	<ul style="list-style-type: none"> - How much of the outcome occurs within the time period that Actis Acts will be providing grant funding? - Are the benefits sustainable and/or scalable? - Is the impact marginal or deep, short term or long term, benefiting a few or many?
Who	<ul style="list-style-type: none"> - Who experiences the benefit(s) of the outcome, and how underserved are the beneficiaries in relation to the outcome? (e.g., marginalized groups, disadvantaged groups, youth, women/girls, indigenous people, etc.)
Contribution	<ul style="list-style-type: none"> - How does the intended outcome compare and contribute to what is likely to occur anyway without any grant funding from Actis Acts? (i.e., does Actis Acts' contribution provide additionally)?
Risk	<ul style="list-style-type: none"> - Which risk factors are material? - The occurrence of which risk(s) will cause a material impact to the intended outcome? How do we propose to mitigate these risk(s) from occurring? - How likely is the intended outcome to be different from⁵ expectations?

3. Calibration

Refining successful applications for Impact

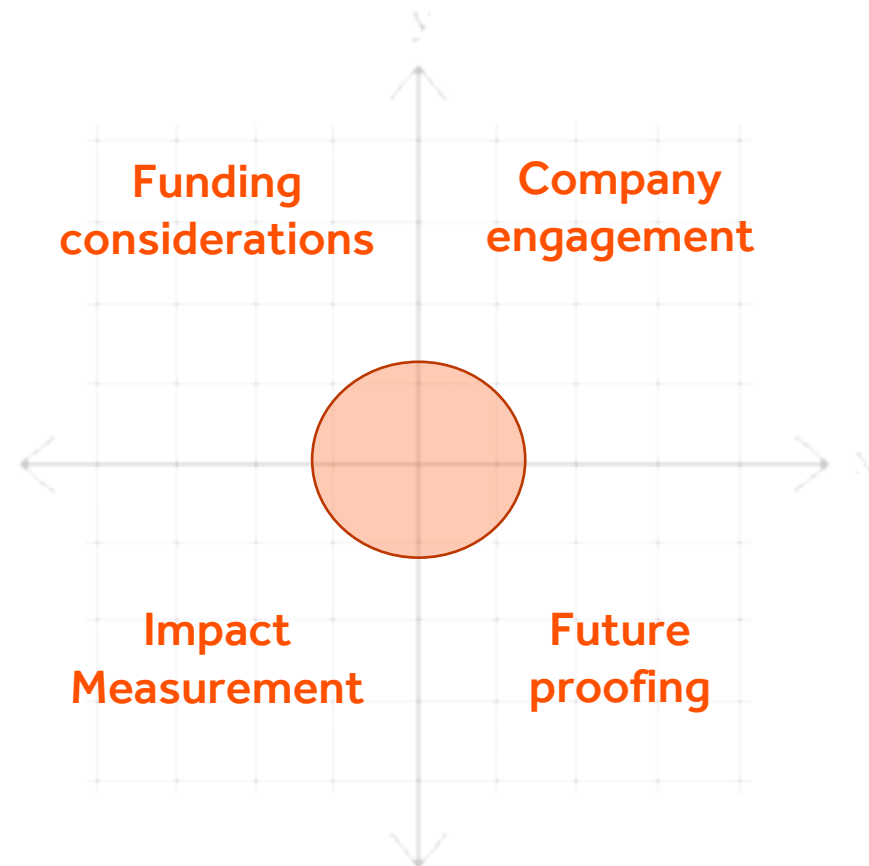
Each application will be submitted to the Trustees for approval.

Approval will usually be subject to some recommended modifications to the initiative and or a change to the scale.

Work with Grant Managers to address and refine ahead of a follow-up submission with the Trustees.

Final approval is typically obtained following the revised submission, with grant documentation arranged shortly thereafter.

Through this process our aim is to optimise and enhance the impact that we can have on the surrounding community and the targeted audience. The aim of this re-calibration and refinement process is to maximise the outcome(s) that Actis Acts and the portfolio company can achieve.



Contacts

Trustees



Brian Chinappi
Chair



Lisa Pinsley



Murray Grant
Independent



Natalie Kolbe
Independent

Team



Ravi Rughani
Grant Portfolio
Manager



Ryan Sheridan
Grant Manager
Energy Liaison
& Legal
Counsel



Davi Mota
Grant Manager
ALLIF Liaison



Marina Johnson
Grant Manager
Real Estate &
PE Liaison



Fahrin Ribiero
Company
Secretary



Fanny Lo
Administration

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